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Runbeck Election Services Announces Strategic Hires – Director of Midwest Sales, Operations Manager for Florida Facility, and Ballot Pre-Press Operator

Tempe, Arizona [September 14, 2011] – Runbeck Election Services, a leading provider of elections solutions, today announced that company growth has resulted in strategic hires in three departments.

Phillip Johnson has recently joined the Runbeck Election Services team in a key sales role as **Director of Midwest Sales**. Phillip will focus on growing Runbeck's base of customers in the Midwest and Arizona. He comes to Runbeck with over 12 years of experience with Ricoh Americas Corporation and IKON Office Solutions in the Production Print Division. During that time, Phillip served as a printing equipment consultant for RES. "Working with Runbeck from the commercial printing perspective has given me great insight into the printing needs and demands of election officials. I'm happy to bring the relationship full circle now by having the opportunity to work first-hand with election officials in the Midwest," says Johnson.

Phillip graduated from ASU and proceeded to work in Sports Marketing and Public Relations with the NBA, Los Angeles Clippers and Firebird International Raceway in Phoenix before joining IKON/Ricoh.

In addition to Phillip Johnson, the company also adds **John Brouwer**, who will manage the soon-to-be open **RES Florida Production Facility** in Broward County Florida.

John brings a wealth of experience to Runbeck Election Services' customers. He owned his own mailing company in the Phoenix area for 25 years, and brings a broad base of printing and election mailing experience to our team. John was instrumental in the successful implementation of the RES' in-house vote-by-mail processing system used in our Tempe facility and is currently consulting with our engineering partners on the new patent-pending Agilis Ballot Sorting System. His experience with complex mailing projects and his management skills are instrumental in the successful completion of any project he is assigned to.

His knowledge of Printing and Mailing processes and procedures as well as his extensive knowledge of Postal Regulations and Rates is imperative to the successful completion of the

Absentee Ballot mailing process. In addition, he will be a great asset as we partner with our Florida and Southeast customers on their printing and mailing needs.

Andrew Mullen, Pre-Press Operator, recently joined the RES staff with over 20 years of experience and expertise in the printing industry where he worked for more than 10 years at both service bureaus and print shops in the private sector. For all those years, Andrew has worked as a pre-press technician, where he defined and refined digital file prep, proofing, plate-making, and customer support.

Andrew's expertise is also in variable data; his skills range from programming to database management to troubleshooting.

"Bringing Andrew on board has allowed us to provide further expertise and knowledge to assist our customers with ballot prep as it relates directly to any ballot print job, whether on the [Sentio](#), when printing precinct or other ballots, or even variable data for use with mail ballots on the [Agilis](#). Andrew will be a great asset to both RES and our customers." according to Kevin Bannon, RES' President.

About Runbeck Election Services

Runbeck Election Services (RES) is one of the country's leading election partners and a one-stop shop providing customers with total election solutions including ballot production, election printing, postal voting solutions and everything in between. With more than 35 years of election services experience, the company prides itself on meeting customer needs by delivering results that are efficient, accurate and transparent. RES currently serves over 12 million voters across the nation. For more information, visit www.runbeck.net.